

Because Success
Doesn't Just Happen

Get
Great
AdviceSM



Certified Public Accountants
+ Business Advisors

www.badermartin.com



There Shouldn't Be Anything Solitary About Success

We give great advice at Bader Martin.

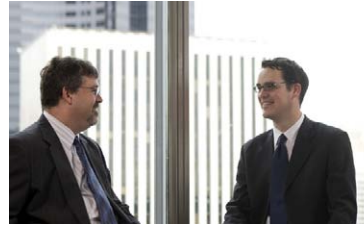
That's because we take your success personally. We start our working relationship by listening. We get to know you well, to understand your needs and concerns, as well as the challenges and opportunities you face every day. And we help bring your goals into clear focus — whether that means growing a more profitable company for the next generation, minimizing the impact of taxes on your personal finances, or simply bringing the audit in on time and on budget.

Together, we develop a strategy for success. Then we roll up our sleeves and get down to the business of making it happen for you.

Success can be a lonely pursuit — at least it can feel that way. But in an ever more complex world, those who succeed rarely go it alone. They get advice along the way.



Working Together We Just Achieve More



Collaboration comes naturally at Bader Martin.

We're a firm that's built around relationships. The kind of firm that recognizes the merits of being your partner, not simply a once-a-year service provider. A trusted advisor that knows you well enough to recognize opportunities and to initiate action, not merely react to circumstances.

Of course, this kind of high-level collaboration requires continuity as well as trust – ongoing experience with people you know and can rely on. Knowledgeable, committed professionals who understand the importance of being accountable.

Because collaboration also requires keeping in touch, we encourage communication. We check in with you throughout the year. And since we want you to feel free to check in with us, we don't charge for each brief phone call you make or every simple question you ask.

At Bader Martin we work with you, however you prefer to work. At times you'll meet privately with the principal in charge of our relationship with you—the hands-on decision-maker most knowledgeable regarding all aspects of your financial and business affairs. At other times, you'll also be joined by other Bader Martin professionals on your service team, all highly skilled experts from our core service and industry practices.

We'll work closely with your current advisors, or we can introduce you to some of the region's best attorneys, bankers, investment advisors and other professionals. And when the situation requires additional, in-depth expertise regarding an issue or an industry – or expanded national and international resources – we draw upon the professionals of our DFK International affiliate firms from across the country and around the world.





It's All
in the Perspective

There's obviously more to you than simply a tax return here, a financial statement there. At Bader Martin, we have a broader vision. As one of the region's top accounting and business advisory firms, we understand the importance of looking beyond narrow, isolated pieces of your financial or business situation to see the complete picture.

Whether you need a single service or an integrated, coordinated set of services, we have the breadth and depth of expertise to help you succeed.

Tax Services

- Strategic tax planning and consulting
- Individual, corporate, partnership, trust and estate tax returns for federal, state and local jurisdictions
- Tax minimization strategies and transaction planning
- State and local tax and nexus consulting
- Representation in connection with tax examinations
- Entity structuring
- Tax credits and incentives
- Tax provision calculations
- Cost segregation studies
- Tax exempt status consulting and unrelated business income tax (UBIT)
- Tax planning for business mergers, acquisitions and dispositions

Assurance Services

- Financial statement assurance services: audits, reviews and compilations
- Industry-specific audits, including employee benefit plans, not-for-profit, Yellow Book, OMB A-133, and HUD
- Internal control studies
- Agreed-upon procedures

Accounting Services

- Accounting and bookkeeping services, including payroll tax reporting
- Financial modeling and prospective financial information
- GAAP, GAAS and GAGAS consulting
- Accounting and bookkeeping training
- Consulting, training and accounting support for QuickBooks® and Peachtree® systems
- Hosted accounting platform for QuickBooks and Peachtree systems



Business Advisory Services

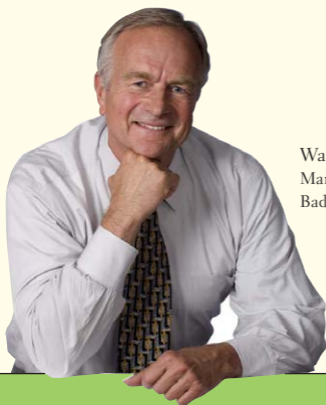
- Succession planning
- Budgeting and cash flow planning
- Mergers, acquisitions and dispositions structuring and consulting
- Structuring and contacts for financing
- Interim and short-term CFO
- Strategic business planning
- Retirement plan structure and operations consulting
- Profit enhancement and business turnarounds
- Accounting policies and procedures
- Not-for-profit policies, including investment, spending, fundraising, donation and endowment
- Governance consulting
- Consulting for benefit plans, including structuring, consultant selection/referral and spreadsheet/tool development
- Risk assessment consulting
- Screening potential accounting and finance personnel
- Litigation support and forensic accounting, from strategy formulation to expert witness testimony

Personal Wealth Planning Services

- Estate planning, charitable giving and wealth transfer
- Retirement planning
- Compensation, stock option and fringe benefit consulting
- Education funding
- Personal CFO services
- Personal and family financial statements
- Financial modeling and budgeting
- Accounting services and check writing
- Goal setting and risk analysis
- Family office services
- Succession and exit planning
- Family business and family entity services
- Portfolio and investment consulting
- Insurance and personal liability protection planning
- Family foundations
- Real estate investment consulting

To assure you that we always operate in your best interests, we never sell products, recommend specific investments or accept commissions.





Walter Smith, CPA
Managing Principal
Bader Martin, P.S.

Success Happens Here

We're in the success business at Bader Martin. Naturally, we make sense of the numbers. But we see traditional accounting services as just the beginning of our work.

For us, success happens when we go beyond debits and credits to get to the heart of our clients' needs. When we see the big picture as well as the details, and find creative solutions to their common problems. It's why we stay involved with our clients throughout the year — even when that means being available on short notice, at night or over a weekend.

Clearly, we're doing things right. Over the years, our clients have come to expect savvy business and financial advice from Bader Martin. And they remain with us, year after year — some for generations.

If your accountant isn't this dedicated to your success — give us a call. And start getting great advice.

A handwritten signature in black ink that reads "Walter Smith". The signature is fluid and cursive, written in a professional style.



Primary Industries

At Bader Martin, we know that every industry has its nuances. That's why we've developed expertise in a number of them.

Family Businesses

High Net Worth Individuals and Families

Family Offices

Real Estate

Professional Services

Employee Benefit Plans

Not-for-Profit Organizations and Foundations

Distribution and Light Manufacturing

Retail

Hospitality, Restaurant and Lodging

Technology

Emerging Businesses and Turnarounds

Get Great AdviceSM



Certified Public Accountants
+ Business Advisors

Bader Martin, P.S.

Certified Public Accountants + Business Advisors

1000 Second Avenue, 34th Floor

Seattle WA 98104-1022

206.621.1900 | 206.682.1874 FAX

FOR MORE INFORMATION VISIT badermartin.com



A member firm of DFK International, a worldwide association of independent accounting firms and business advisors.

Copyright © 2009 Bader Martin, P.S. All rights reserved. Get Great Advice is a service mark of Bader Martin, P.S. All other marks are the property of their respective owners. Photos by Motofish Images & SchreiberStudio